

Message Text

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14

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FM SECSTATE WASHDC

TO AMEMBASSY VIENNA

LIMITED OFFICIAL USE STATE 266186

E.O. 11652: N/A

TAGS:PFOR, MASS, AU

SUBJECT:POTENTIAL SALE OF NORTHROP F-5E AIRCRAFT TO
AUSTRIA

1. NORTHROP REPRESENTATIVES BARTON F. WALKER, JR.
(DIRECTOR, INTERNATIONAL PROGRAMS) AND NORVAL K. HEATH
(DIRECTOR, F-5 MARKETING IN EUROPE) HAVE INFORMED
EUR/CE THAT NORTHROP VICE PRESIDENT C.R. GATES HAS
APPOINTMENT WITH DEFENSE MINISTER LUETGENDORF ON
NOVEMBER 19. NORTHROP REPS ANTICIPATE THAT LUETGENDORF
WILL ASK NORTHROP FOR A NEW LETTER OF OFFER TO REPLACE
LETTER WHICH EXPIRED IN JANUARY 1975.

2. NORTHROP OFFICIALS ACCOMPANYING GATES WILL BE
GEOFFREY PARSONS (VICE PRESIDENT BASED IN PARIS),
CHURCH HAENKE (NORTHROP'S SWISS/AUSTRIAN REPRESENTATIVE),
AND NORVAL HEATH. GROUP ARRIVES IN VIENNA SUNDAY,
NOVEMBER 16 AND WILL BE THERE UNTIL WEDNESDAY,
NOVEMBER 19 AT HOTEL BRISTOL. THEY PLAN TO CONTACT
EMBASSY ON NOVEMBER 17. KISSINGER

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Message Attributes

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Disposition Authority: greeneet
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To: VIENNA
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